Infectious Disease News

A SLACK Incorporated® publication

Send Product insertion orders and

IBT THE NUMBERS

Meetings News: CROI

31

| Eye on ID: Anthrax

Click to view full circulation info

Circulation: 11,263

Advertising Office: SLACK Incorporated
Susan Fagan
Senior Account Manager
sfagan@healio.com, ext. 291

Send Product insertion orders and

ad materials to:

Wanda Granato
Sales Administrator
wgranato@healio.com, ext. 451

6900 Grove Road
Thorofare, NJ 08086-9447
856-848-1000 • 800-257-8290
Fax 856-848-6091

Send inserts and BRCs to:

Jesse Davis
INFECTIOUS DISEASE NEWS
LSC Communications
13487 S. Preston Highway
Lebanon Junction, KY 40150-8218

2019

RATE CARD

1. Black-and-White rates:

<table>
<thead>
<tr>
<th>Frequency</th>
<th>King Page</th>
<th>3/4 Page</th>
<th>Island/Half Page</th>
<th>1/3 Page</th>
<th>1/4 Page</th>
<th>1/8 Page</th>
</tr>
</thead>
<tbody>
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<td>1x</td>
<td>$3,450</td>
<td>$3,180</td>
<td>$2,845</td>
<td>$2,380</td>
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<td>$1,420</td>
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<td>6x</td>
<td>3,355</td>
<td>3,080</td>
<td>2,710</td>
<td>2,310</td>
<td>1,555</td>
<td>1,355</td>
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<tr>
<td>12x</td>
<td>3,300</td>
<td>2,995</td>
<td>2,610</td>
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<td>2,515</td>
<td>2,170</td>
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<td>2,085</td>
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<tr>
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<td>2,010</td>
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<td>1,025</td>
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<td>1,010</td>
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<td>2,645</td>
<td>2,265</td>
<td>1,940</td>
<td>1,145</td>
<td>990</td>
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<tr>
<td>144x</td>
<td>2,910</td>
<td>2,610</td>
<td>2,235</td>
<td>1,925</td>
<td>1,135</td>
<td>985</td>
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<tr>
<td>196x</td>
<td>2,870</td>
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<td>965</td>
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<td>320x</td>
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<td>2,465</td>
<td>2,075</td>
<td>1,865</td>
<td>1,105</td>
<td>950</td>
</tr>
</tbody>
</table>

2. Earned Rates:
   a) Earned rates are given to advertisers (parent companies and its subsidiaries) based on the total number of pages placed within a 12-month period. A spread counts as two pages regardless of its size (King-size or A-size).
   b) Agency commission: Fifteen percent gross billings on space, color, cover, and preferred position charges.
   c) Cash discount: Two percent if paid within ten days of invoice date.

3. Bleed: No charge

4. Covers, Positions:
   a) Covers:
      - Second cover: Earned b/w rate plus 25%.
      - Color additional.
      - Third cover: Earned b/w rate plus 15%.
      - Color additional.
      - Fourth cover: Earned b/w rate plus 50%.
      - Color additional.
   b) Special positions: Contact your sales representative.

5. Online Advertising Rates: Please contact your sales representative.

6. Recruitment/Classified Rates: Please contact your regional sales representative at 800-257-8290.

Color: In addition to earned black-and-white rates.

| Standard color | $845 |
| Matched color  | 935  |
| Metallic color | 1,175 |
| Four color     | 2,575 |
| Four color + PMS | 3,480 |
| Four color + Metallic | 3,710 |

Effective Rate Date: January 2019 for all advertisers.
ISSUANCE AND CLOSING
1. Established: July 1988
2. Frequency: 12 times per year
3. Issue Dates: 1st of the month of issue
4. Mailing Dates & Class: Mails within the issue month; Periodical Class.
5. Extensions and Cancellations:
   a) Extensions: If an extension date for material is agreed upon and material is not received by the Publisher on the agreed date, the advertiser will be charged for the space reserved.
   b) Cancellations: If, for any reason, an advertisement is canceled after the closing date, the Publisher reserves the right to repeat a former ad at full rates. If the advertiser has not previously run an ad, the advertiser will be charged for the cost of space reserved. Neither the advertiser nor its agency may cancel advertising after the closing date.

EDITORIAL
1. General Editorial Direction:
   INFECTIOUS DISEASE NEWS is a monthly newspaper designed to provide the latest information and news to the busy infectious disease specialist.
   Articles and features will focus on reports that are relevant to the daily practice of these specialists and will help in the recognition and treatment of infectious diseases. Areas of coverage include HIV/AIDS, hepatitis, infection control, immunizations, emerging diseases, antibacterial resistance and disease epemics as well as general coverage of viruses, bacteria, fungi and parasites. Reports of presentations by opinion leaders will accompany columns and features and address topics such as pharmacology, immunization, and diagnostic issues.
2. Average Issue Projection:
   a) Average Number of Articles per Issue: 30
   b) Average Article Length: 21 inches
3. Editorial Sections:
   - News Articles
   - Pharmacology Consult
   - Antimicrobials
   - HIV/AIDS
   - Commentary
   - Perspective
   - Calendar of Events
4. Origin of Editorial:
   a) Articles or abstracts from meetings and interviews with experts in infectious diseases: N/A
   b) Staff written: 85%
   c) Solicited: 15%
   d) Peer review: No. Meetings to be covered selected by Editorial Board in advance. Content reviewed by Chief Medical Editor prior to publishing.

CIRCULATION
1. Description of Circulation Parameters:
   a) Office-based: Infectious Disease Specialists
   b) Hospital-based: Residents, Interns, Full-time staff
   c) Other professional activity: Medical Teaching, Research
   d) Osteopathic specialties: Infectious Disease Specialists
   e) Internal medicine: High prescribers of HIV/AIDS therapies
2. Demographic Selection Criteria:
   a) Prescribing: N/A
   b) Circulation distribution:
      Controlled: 99.5%
      Paid: 0.5%
   c) Paid information:
      Association members: N/A
      Is publication received as part of dues?: No
   d) Subscription rate: $391/year. Outside the U.S.:
      add 889
3. Circulation Verification:
   a) Audit: BPA Worldwide
   b) Mailing house: LSC Communications
4. Date and source of breakdown:
   BPA Worldwide, July 2018
5. Estimated total circulation for 2019: 11,263

GENERAL INFORMATION
1. Requirements for Advertising Acceptance:
   Advertisements for professional and non-professional products or services are accepted provided they are in harmony with the policy of service to the healthcare profession and subject to Publisher's approval. Non-professional product and service advertisers must submit ad copy 2 weeks prior to closing date.
2. New Product Releases: Yes
3. Editorial Research: Yes
4. Ad Format and Placement Policy:
   a) Format: Within articles
   b) Are ads rotated: Yes
5. Ad/Edit Information: 50/50 Ad/Edit Ratio
6. Value-Added Services:
   a) Bonus convention distribution: See Editorial Calendar
   b) Other: Advertiser Index
7. Online Advertising Opportunities: Contact your sales representative for more information.
8. Additional Advertising Opportunities:
   a) BRC inserts: See 5b under Insert Information for specifications.
   b) Split-run advertising: Contact sales representative for information.
9. Reprints: Yes, e-mail: reprints@slackinc.com.

Discounts
1. Combined Earned Frequency: All insertions of a parent company and its subsidiaries are combined to determine the earned frequency rate. Advertisers may combine advertisements run in all SLACK publications to achieve maximum frequency.
2. New Advertiser Discount: New advertisers with a minimum 3 ad commitment receive a 10% discount off all advertising placed in 2019. This discount may not be combined with the Continuity Discount. To qualify, the advertisement must be for:
   a) A product that has not advertised in Infectious Disease News in the past calendar year
   b) A new indication for a currently advertising product in Infectious Disease News
3. Continuity Discount: Advertisements for an individual product are eligible for a discount based upon the number of issues in which they advertise. Issue insertions do not need to be consecutive. This program may not be combined with the New Advertiser Discount.
   a) 6 issues = 10% off
   b) 12 issues = 15% off
4. Prescribing Information Discount: B&W prescribing information (PI) pages are eligible for the following discount. The 3rd page of PI and after may take a 50% discount off the earned rate.
5. Clinical Trial Ad Buy One, Get One Free: Clinical trial advertisements may run a second insertion of the same ad unit in any issue for no charge. Ad creative must promote participation in a current clinical trial. Corporate and/or disease state advertisements are not eligible. May not be combined with other Continuity, Free Ad or New Advertiser Discounts.
6. Multichannel Program: Custom multichannel programs are available that meet your specific advertising needs. Contact your Sales Representative to discuss options.
7. Corporate Discount: Total net spend achieved in the year 2019 will set a Corporate Discount to be taken off 2020 advertising.
8. When taking advantage of more than one discount, discounts must be taken in the following order:
   a) Less New Advertiser/Product or Continuity Incentive
   b) Less SLACK Corporate Discount
   c) Less 15% Agency Discount
   Equals net cost
AD SPECIFICATIONS

1. Available Advertising Unit Sizes:

<table>
<thead>
<tr>
<th>Ad sizes</th>
<th>Non-bleed (Live area) sizes: Width x Height</th>
<th>Trim sizes: Width x Height</th>
</tr>
</thead>
<tbody>
<tr>
<td>King Spread</td>
<td>20.5” x 13.5”</td>
<td>21” x 14”</td>
</tr>
<tr>
<td>King Page</td>
<td>10” x 13.5”</td>
<td>10.5” x 14”</td>
</tr>
<tr>
<td>¼ Page (Vertical)</td>
<td>7.05” x 13.5”</td>
<td>7.55” x 14”</td>
</tr>
<tr>
<td>¼ Page (Horizontal)</td>
<td>10” x 10”</td>
<td>10.5” x 10.5”</td>
</tr>
<tr>
<td>Island ½ Page</td>
<td>7.13” x 10”</td>
<td>7.63” x 10.5”</td>
</tr>
<tr>
<td>Island Spread</td>
<td>14.6” x 10”</td>
<td>15.1” x 10.5”</td>
</tr>
<tr>
<td>½ Page (Vertical)</td>
<td>4.68” x 13.5”</td>
<td>5.18” x 14”</td>
</tr>
<tr>
<td>½ Page (Horizontal)</td>
<td>10” x 6.5”</td>
<td>10.5” x 7.0”</td>
</tr>
<tr>
<td>¼ Page (Vertical Block)</td>
<td>4.68” x 6.25”</td>
<td>5.18” x 6.75”</td>
</tr>
<tr>
<td>¼ Page (Horizontal Block)</td>
<td>7.13” x 4.75”</td>
<td>7.63” x 5.25”</td>
</tr>
<tr>
<td>¼ Page (Vertical Strip)</td>
<td>2.23” x 13.5”</td>
<td>2.73” x 14”</td>
</tr>
<tr>
<td>¼ Page (Horizontal Strip)</td>
<td>10” x 3”</td>
<td>10.5” x 3.5”</td>
</tr>
<tr>
<td>½ Page (Vertical Block)</td>
<td>2.23” x 6.25”</td>
<td>2.73” x 6.75”</td>
</tr>
<tr>
<td>½ Page (Horizontal Block)</td>
<td>4.68” x 2.84”</td>
<td>5.18” x 3.4”</td>
</tr>
</tbody>
</table>

a) Trim size of journal: 10.5” x 14”
b) To view thumbnails of ads specs, visit healio.com/slackadspecs

For spread ads, keep content (images/text) ¼" in on each side of the gutter
For bleed ads, add ½” on all sides of trim size.

INSERT INFORMATION

1. Availability and Acceptance:
   a) Availability: Two- to eight-page inserts are available full run. Demographic and/or geographic inserts are limited to three per issue.
   b) Acceptance: A paper and insert sample must be submitted to the Publisher for approval.

2. Insert Charges:
   a) Furnished Inserts: Billed at the earned black-and-white space rate. Commissionable.
   b) A-size inserts charged at Island half-page rate.
   c) Tabloid-size inserts charged at the King page rate.

3. Sizes and Specifications:

<table>
<thead>
<tr>
<th>No. of Pages</th>
<th>Paper Stock</th>
<th>Max Micrometer Reading</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 page (one leaf)</td>
<td>80# coated text</td>
<td>.004&quot;</td>
</tr>
<tr>
<td>4, 6, 8 page</td>
<td>70# coated text</td>
<td>.004&quot;</td>
</tr>
</tbody>
</table>

a) Full size inserts: supplied untrimmed, printed, folded (except single leaf), and ready for binding.
   Varnished inserts are acceptable at the Publisher’s discretion.
b) A-size: Supply size: 8¾” x 11¾” pre-trimmed on head and face. ½” foot and gutter grind.

4. Trimming: Trimming of oversized inserts will be charged at cost. Keep live matter ½” from trim edges and ½” from gutter trim. Inserts are jogged to the foot. Book trims ½” at head face and foot.

5. BRCs:
   a) Pricing: Contact your Sales Representative for prices. Non-commissionable.
   b) BRC Specifications: 3½” x 5” minimum to 4½” x 6” maximum; perforated with ½” lip (from perforation) for binding.
      Add ¼” for foot trim. Cardstock minimum: 75# bulk or higher.

6. Quantity: Full run – 12,000 (estimated). Exact quantity will be given upon Publisher’s approval of insert or call Publisher prior to closing date.

7. Shipping: Carton packing must have publication name, issue date, and insert quantity clearly marked.
   Inserts shipped in e-containers cannot be verified and SLACK will not be responsible for shortages on press.
## 2019 Editorial Calendar

### Print

<table>
<thead>
<tr>
<th>Issue</th>
<th>AD Closing</th>
<th>Materials Due</th>
<th>Featured Topics</th>
<th>Meeting Coverage</th>
<th>Bonus Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>12/5/2018</td>
<td>12/14/2018</td>
<td>Respiratory infections in children</td>
<td></td>
<td></td>
</tr>
<tr>
<td>February</td>
<td>1/4/2019</td>
<td>1/16/2019</td>
<td>MRSA in the community setting</td>
<td></td>
<td></td>
</tr>
<tr>
<td>March</td>
<td>2/5/2019</td>
<td>2/15/2019</td>
<td>Focus on gastrointestinal infections</td>
<td>Advisory Committee on Immunization Practices (ACIP)</td>
<td></td>
</tr>
<tr>
<td>April</td>
<td>3/5/2019</td>
<td>3/18/2019</td>
<td>Update on TB therapy</td>
<td>Conferences on Retroviruses and Opportunistic Infections (CROI)</td>
<td></td>
</tr>
<tr>
<td>May</td>
<td>4/3/2019</td>
<td>4/16/2019</td>
<td>Multidrug-resistant bacterial infections</td>
<td>International Liver Congress (EASL) NFID’s Annual Conference on Vaccine Research European Congress of Clinical Microbiology and Infectious Diseases (ECCMID)</td>
<td>ASM Microbe</td>
</tr>
<tr>
<td>June</td>
<td>5/3/2019</td>
<td>5/16/2019</td>
<td>Challenges of treating immunocompromised populations</td>
<td>Digestive Disease Week (DDW) ACIP</td>
<td></td>
</tr>
<tr>
<td>July</td>
<td>6/5/2019</td>
<td>6/17/2019</td>
<td>Hospital-acquired infections</td>
<td>Association for Professionals in Infection Control and Hospital Epidemiology Annual Meeting (APIC)</td>
<td>ASM Microbe</td>
</tr>
<tr>
<td>September</td>
<td>8/5/2019</td>
<td>8/19/2019</td>
<td>Influenza: Advances and setbacks</td>
<td>Conference on HIV Science</td>
<td>IDWeek</td>
</tr>
<tr>
<td>October</td>
<td>9/5/2019</td>
<td>9/17/2019</td>
<td>The growing threat of STDs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>November</td>
<td>10/4/2019</td>
<td>10/17/2019</td>
<td>HIV: Choosing the right treatment for the right patient</td>
<td>ACIP IDWeek</td>
<td></td>
</tr>
</tbody>
</table>

*Note: Editorial content subject to change*